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Press Release

FOR IMMEDIATE RELEASE

Blickman Industries Selects Infor ERP and The Copley Consulting Group to Help Power Business Process Improvement

Woburn, MA (June 25, 2018) --

Maker of Stainless Steel and Chrome Products for Healthcare Industry Poised to Leverage Integrated Software Solution That Can Span Engineering, Production and Delivery of Product

The Copley Consulting Group, an Infor Gold level Channel partner, announced that Blickman Industries, a leading provider of stainless steel and chrome solutions to the healthcare industry since 1889, has selected The Copley Consulting Group to implement the Infor CloudSuite™ Industrial (CSI) Enterprise Resource Planning (ERP) solution across its organization in an effort to improve business processes and enhance customer service.

As a provider of stainless steel and chrome cabinets, stools, hampers, and other solutions for the medical field, Blickman wanted to improve upon the very labor-intensive, manual processes it had in place. The company had low visibility into what was happening on the shop floor, with almost no insight into how the engineering drawings on the floor were being translated into final product.

"We have dozens of processes that needed to be followed with precision as we manufacture products for highly specialized customers," said Anthony Lorenzo, Chief Executive Officer of Blickman Industries. "Our previous system simply did not allow us to scale and move as fast and with the efficiency required in today's market. With Infor and Copley, we feel we have the right partners in place to help us integrate engineering with production, while providing us with analytical insights to help enhance quality, lower pricing, enable faster product delivery, and improve overall customer service."

With Infor CSI and implementation services from Copley, Blickman plans to put in place new systems that are designed to help drive the business forward and help automate processes on the shop floor. The roll out of a new barcode inventory solution can help Blickman better track materials in the production cycle. Blickman also plans to integrate the new ERP system with its SolidWorks® CAD software for the passthrough of bill of materials in support of new product development. Finally, the new installation is also expected to allow Blickman to support electronic records and signatures, which can greatly improve embedded quality throughout the production process.

"Customers such as Blickman are great examples of how our CloudSuite Industrial solution can help transform the way in which businesses operate," said Jeff Abbott, Senior Vice President, Global Channels, at Infor. "With the help of our partner The Copley Consulting Group, and the backing of Infor, we hope to help Blickman be much more agile and responsive to customers' needs."

About The Copley Consulting Group

The Copley Consulting Group helps organizations drive business transformation. With nearly 30 years of experience in ERP and business analytics, it is our mission to guide organizations and help them enhance business processes and increase efficiencies in operations. <https://copleycg.com>

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